



## Interoperability: Why Policy Makers Should Make It Their Personal Mission

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By Mark T. Osborn

# Interoperability: Why Policy Makers Should Make It Their Personal Mission

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In the fall of 1999, while working at Portland General Electric, I was given a unique opportunity to start building a dream that several of us in the industry had for many years: Build a virtual peaking power plant using customer owned backup generators. This program, eventually called the Dispatchable Standby Generation (DSG) program, has become a very successful program for PGE and recently exceeded its original goal of acquiring 100 MW nameplate of peaking capacity for the utility.

For the initial pilot project in late 1999 and early 2000, however, we began with only one 500 kW Katolight generator as part of the program. That generator was located at

a state facility, the MacLaren Youth Correctional Facility. That little generator created many headaches for our team, but, together with the generator control system we purchased from EnCorp, it also taught us

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many hard lessons related to interoperability.

**T**hat fall and winter of 1999-2000 was extremely cold and wet, and the generator and the switchgear/generator-controller sat outdoors on a small piece of property just outside MacLaren’s security fence. To keep relatively dry, we built a rag-tag shelter with tarps to keep the rain off. For a short time, we had the luxury of a small, unheated construction trailer left behind by EC Power after it installed the generator.

Our first challenge, after getting grid power

to the installation, was to get the EnCorp Generator Controller to communicate with the Katolight generator. We followed the manufacturers’ recommendations to the letter, using an expensive grounded communication cable—“the fancy cable,” we called it. We wired up the system and set about testing. It only “sort of worked.” It was inconsistent—sometimes it worked, sometimes it didn’t. We kept testing, our frustration growing every day as we tried to fight off hypothermia. After weeks of trial and error, we learned that the system did not work because of inductance issues on the fancy cable; we discovered that substituting a simple low cost twisted pair

of wires—speaker wire, I called it—did the trick.

That was only the beginning. Next we had issues with the generator controller not talking with the software system due to interface problems. My boss wondered why we were spending several months in the field and why costs were rising on the installation.

Fast forward twelve years to 2012 for PGE’s

Salem Smart Power Project. Once again inductance and interface issues made communication between smart inverters and the 5 MW lithium-Ion battery storage system challenging

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for our team. In our brave new world of inverter-based distributed energy resources (DER), plug and play is still the dream – not the reality.

Interoperability *should* be simple. When you purchase a piece of equipment that’s designed to communicate with another piece of equipment, they should work the first time. There are probably some energy policy makers out there that believe that’s the way things actually work: you plug it in and “there you go.”

I can tell you that is *not* how it works. Rarely, in the distributed generation or demand response equipment areas, do systems inter-operate. In fact, each

generator or demand response site poses its own unique challenges to inter-device communication.

Let me give another example; Kettle Foods in Salem, Oregon, a major potato and other chip maker, installed one of the first greater-than 100 kW solar arrays in the Pacific Northwest. I wanted to obtain the data from that system. PGE had recently been experimenting with a new Ethernet radio system that seemed to offer simple wireless

communication between field DER and our fairly new control system at PGE's headquarters. We call that control system "GenOnSys." We could also use a

PGE SCADA (System Control and Data Acquisition) radio communications tower in West Salem to receive signals from Kettle Foods. This could ultimately provide a slick system for smaller generators in the Salem area to participate in the dispatchable standby generation program. In addition, solar or demand response systems could potentially utilize that approach in the future.

**O**nce again, the ugly reality of non-interoperability raised its head.

The solar array's inverter at Kettle Foods did not offer a way to communicate. Generally it is best to get information directly from the solar inverter, the device that converts

DC power from the solar panels to AC power for the utility. That inverter was not capable of communicating with PGE. The meter used on the project, a SquareD PowerLogic meter, should have made communication easy. I'd had a lot of experience with that system, so it should have been a piece of cake. Not so: the radios we were using were Ethernet-based, similar to what you might find on your home wireless internet system. The meter

only communicated via serial Modbus. That meant we needed a separate black box, a Modbus to Ethernet Converter, to communicate. Once again, several of us tried, carefully following the manuals, to make

the systems talk. It took too long to try to make it work. Finally, PGE's most experienced SCADA tech, who had worked his entire career on serial communications, got the system to work, but only after a trial and error process of rewiring each pin connection of the cables several times to find the right combination for the serial ports.

After this experience, along with several years of having to re-wire serial communication pin-outs, I started speaking at conferences about the need to standardize with Ethernet communications for distributed energy resource (DER)

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installations. To this day, many generators and solar inverters only offer serial communications. Why? Because it's cheaper for the manufacturer. Once the manufacturer sets up the system, their techs can use it over and over and it works pretty well. Also, by using this type of proprietary system, the manufacturer believes it forces you to use its products and services for communications. Which, by the way, works: Most utilities or industrial customers will stick with a particular manufacturer and make its products their standard—thus achieving interoperability, but at the cost of forgoing more robust competition.

**F**or the many of us stuck with having to integrate different manufacturers' equipment, it requires learning how each manufacturer's devices communicate and adapt to their various protocols—each situation a one-off—which causes much wasted labor and longer project completion times.

### **The hidden cost of non-interoperable equipment? Millions daily in time and labor**

By now you may dismiss this issue as being too technical. I agree, device communications should be simple. The fact is, on every single generator, solar array inverter, fuel cell, battery storage system, thermostat, communicating electric meter and the myriad converter boxes I've tried to connect is that they don't speak a common language or don't connect in a common way.

I believe millions of dollars in this country and the world are wasted each day in trying to make grid devices communicate with each other. Based on my experience, a good one-third to half of the installation costs of a grid DER system is the labor to allow the systems to communicate with each other. In my observation, the three biggest issues causing cost overruns on projects are equipment shipping delays, software modifications and interoperability issues.

**T**he bottom line is this: If we are to have a successful smart grid world or Internet of Things (IoT), this lack of interoperability cannot continue. Instead, energy policies must be established that embrace and nurture device communication interoperability.

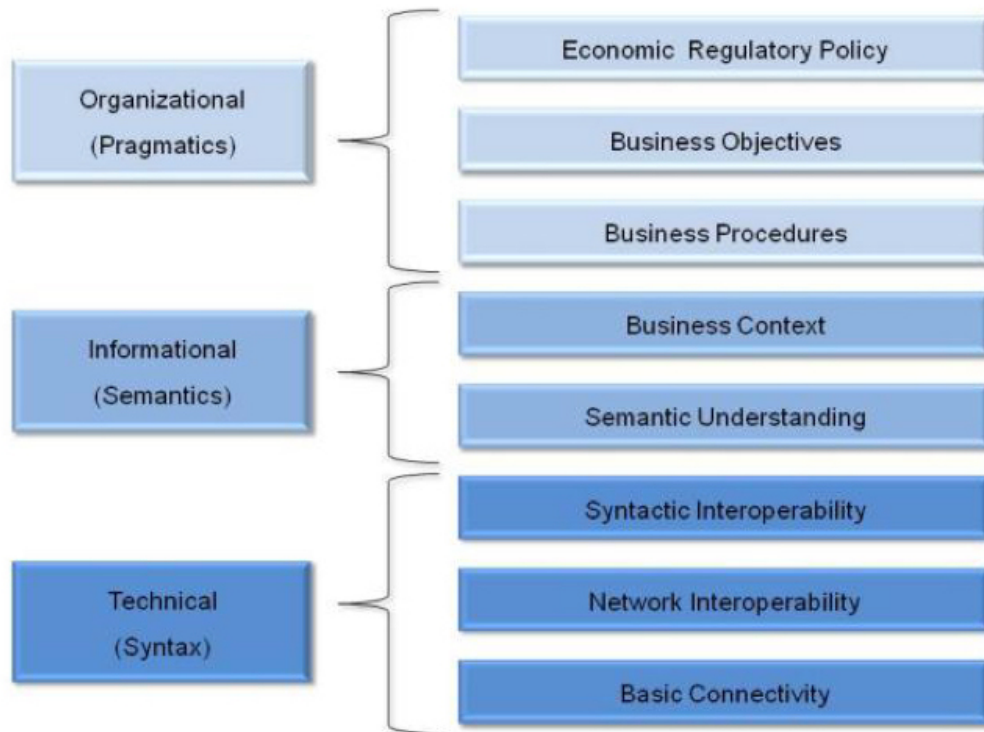
Now that I've retired from PGE, my biggest consulting mission is working to understand the root causes of interoperability issues and solving them. I'm currently supporting the National Institute of Standards and Technology (NIST) and their Smart Grid Interoperability Panel (SGIP) and working with a company called QualityLogic that understands how to reduce interoperability problems. Their testing and certification systems have helped eliminate issues we had in the 1980s and 1990s of getting our PCs to talk simply and easily with our printers, so that fonts and layouts that you see on the screen show up on the printed page. QualityLogic has now set its sights on smart grid devices.

Part of my recent work for Quality Logic was with the Pacific Northwest Smart Grid Demonstration Project. Each of the 11 utilities participating in this ambitious project documented interoperability issues via a detailed survey that we conducted. Based on survey results, we learned that most of the system interfaces used between devices were proprietary. This means that each utility and almost all devices—including smart appliances, water heaters, generators, battery storage systems, lighting systems, thermostat systems, etc.—had a unique way of communicating. Each device had to be debugged, reconfigured, re-wired, had special black boxes installed that converted one communication protocol to another, all in a

customized way that likely can't be used again. In several cases, the device manufacturers actually claimed that their equipment's communication was open-standard.

### Parallel steps toward interoperability

The GridWise Architecture Council (GWAC) is a team of industry leaders who are shaping the architecture and guiding principles for a highly intelligent and interactive electric system. They have developed a structure that should lead to better communications and interoperability of systems and devices for a smarter grid. One of their key strategies is what is known as the GWAC Stack. The GWAC Stack,



Source: GridWise Architecture Council

Figure 1

shown in **Figure 1**, is an organizational structure that outlines the relationship of economic and regulatory policy through all the methods of communication right down to how devices are physically connected to each other.

**F**or utility program and project managers and systems integrators, we often start with a general set of energy policies, then build a structure that human beings and complicated communications equipment can follow to deliver policy makers' desired results.

For example in 2009, the Oregon Legislature approved House Bill 3039, which directed the Oregon Public Utilities Commission to develop a pilot program prior to April 1, 2010 to introduce a volumetric incentive rate and payment system for electric utilities to purchase solar photovoltaic electricity from their customers. This became known as the Oregon Feed-In Tariff (or FiT). Utility customers of PGE know it as the "Solar Payment Option" and PacifiCorp customers as the "Oregon Solar Incentive Program."

A large team comprised of staff from the Oregon Public Utilities Commission, PGE, PacifiCorp, the Energy Trust of Oregon<sup>1</sup> and numerous solar advocates and solar installation companies worked tirelessly over several months developing business objectives and business procedures to make this program work. Ultimately, a reservation system was set up that could handle the volume and speed of

communications from residential customers and solar installers wishing to claim the attractive FiT pricing offered for solar energy they could produce from their rooftops, farms, or wineries.

Never in a long history of developing energy projects have I seen a product sell out in less than 15 minutes, which happened several times with the Oregon Feed-In Tariff's early offerings. This required a software system to perform and not choke on a logjam of eager users. Epiq Systems was able to deliver such a system. This was a case that, of necessity, required a single vendor solution and the PGE team was delighted when PacifiCorp also agreed to use Epiq. Here, interoperability was achieved by using a common vendor.

But imagine if multiple systems had been used or required by regulators. Could program delivery have been such a success? Probably not. But with policy makers and regulators tuned-in and focused on interoperability, it should not only be possible to make cross vendor projects work interoperably, but open the door to larger project savings as well.

**U**tilities in this country have, they believe by necessity, been required to choose a single vendor for major purchases. For example, when building a large turbine generating facility, an RFP is issued and multiple vendors bid. The winning bidder gets the huge contract, but it also gets a 40 year+ marriage to that utility for operational support, consulting, spare parts and preventive maintenance.

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<sup>1</sup> <http://energytrust.org/>.



This philosophy, if carried into smart grid development policies will limit competition and will cause increased costs for utilities and their customers and, ultimately, restrict development of innovative products and services. Interoperability opens the door for multiple vendor solutions, multiple vendor competition, device substitutions, lower costs and innovative products and services. Every energy policy maker, utility regulator or PUD board member should embrace interoperability, promote it, fund it, and require it in utility RFPs.

This overview article can't address everything policy makers need to know about interoperability. In a future article, I'll cover three essential elements:

1. Common Language and Methods
2. Common Connection
3. Common Interface

I will also recommend the steps we should take as policy makers to move to basic interoperability that will eventually lead to gold standards for DER device communications.

**A**fter all, every home consumer appliance, every light fixture or lamp, stove, or refrigerator—is plug-and-play, except in the communications area. There are many vendors who make these consumer devices, yet most cannot agree on how consumers will communicate and take control of devices in a common manner. As a result, the “killer apps” that could take energy efficiency and grid optimization to the next level still elude us.

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*Just three essential concepts will point us in the right direction: a Common Language and Methods; a Common Connection; and a Common Interface.*

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